BEST PRACTICE EXPLORATION - part 1

SUPPLY & DEMAND

What is the market for circular solutions like?

DEMAND
is customer demand for circular solutions:

... non-existent or limited?	... uncertain or volatile?	... significant and stable?	... self-evident and unquestioned?

SUPPLY
Is the supply of circular resources:
(materials, parts and products)

... non-existent/ constrained/ scarce?	**low legitimacy**		
... uncertain or volatile?	**nascent**		
... significant and stable?		**common**	
... self-evident and unquestioned?			**dominant**

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BEST PRACTICE EXPLORATION - part 2

LEGAL and FISCAL CARROTS & STICKS

What are the legislative and fiscal instruments that make circular solutions more or less acceptable in the market?

STICKS
Is enforcement:

CARROTS Are incentives...	... unclear/ contradictory/ unstable/ favouring linear solutions?	... stable, clear, consistent and undiscriminating between linear and CE solutions? *(of high quality)*	... favouring resource efficiency and productivity? *(not yet fully functional sCE markets)*	... aiming for healthy internal competition of circular markets?
... unclear/ contradictory/ unstable/ favouring linear solutions?	**bias towards linear**			
... stable, clear, consistent and undiscriminating between linear and CE?		**level playing field**		
... favouring resource efficiency and productivity?			**CE encouraged over linear**	
... aiming for healthy internal competition of circular markets?				**CE as system default**

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BEST PRACTICE EXPLORATION - part 3

VALUE CHAIN STRUCTURE & PHYSICAL FLOWS

How are the physical flows organised and optimised, and how does this influence the value trajectory of circular solutions?

PHYSICAL FLOWS
Are the flows characterised by:

... single use?	ad hoc or intermittent subsequent use?	... locally optimised?	...systemically optimised? *e.g. highest value possible, for longest amount of time possible*
isolated and unconnected flows			
	local repurposing and optimisation		
		extended optimisation (may involve priviledged access)	
			systemic optimisation & freely flowing between relevant stakeholders

VC STRUCTURE
Are parts of the network connected through:

- ... at arm's length?
- ... networking?
- ... coordination?
- ... collaboration?
- ... integration?

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BEST PRACTICE EXPLORATION - part 4

VALUE CHAIN STRUCTURE & INFORMATION FLOWS

How are the information flows organised and optimised and how does this influence the value trajectory of circular solutions?

INFORMATION FLOWS
Are the flows characterised by:

	... is no or little information generated?	... only used to coordinate operation activities?	... used for optimisation of activities across stakeholders?	...transparency, traceability and open to all relevant stakeholders?
... at arm's length?	**low availability/ connectivity**			
... networking?		**limited or minimal sharing of information**		
... coordination?			**free sharing of information with trusted partners**	
... collaboration?				**large information symmetry in system**
... integration?				

VC STRUCTURE
Are parts of the network connected through:

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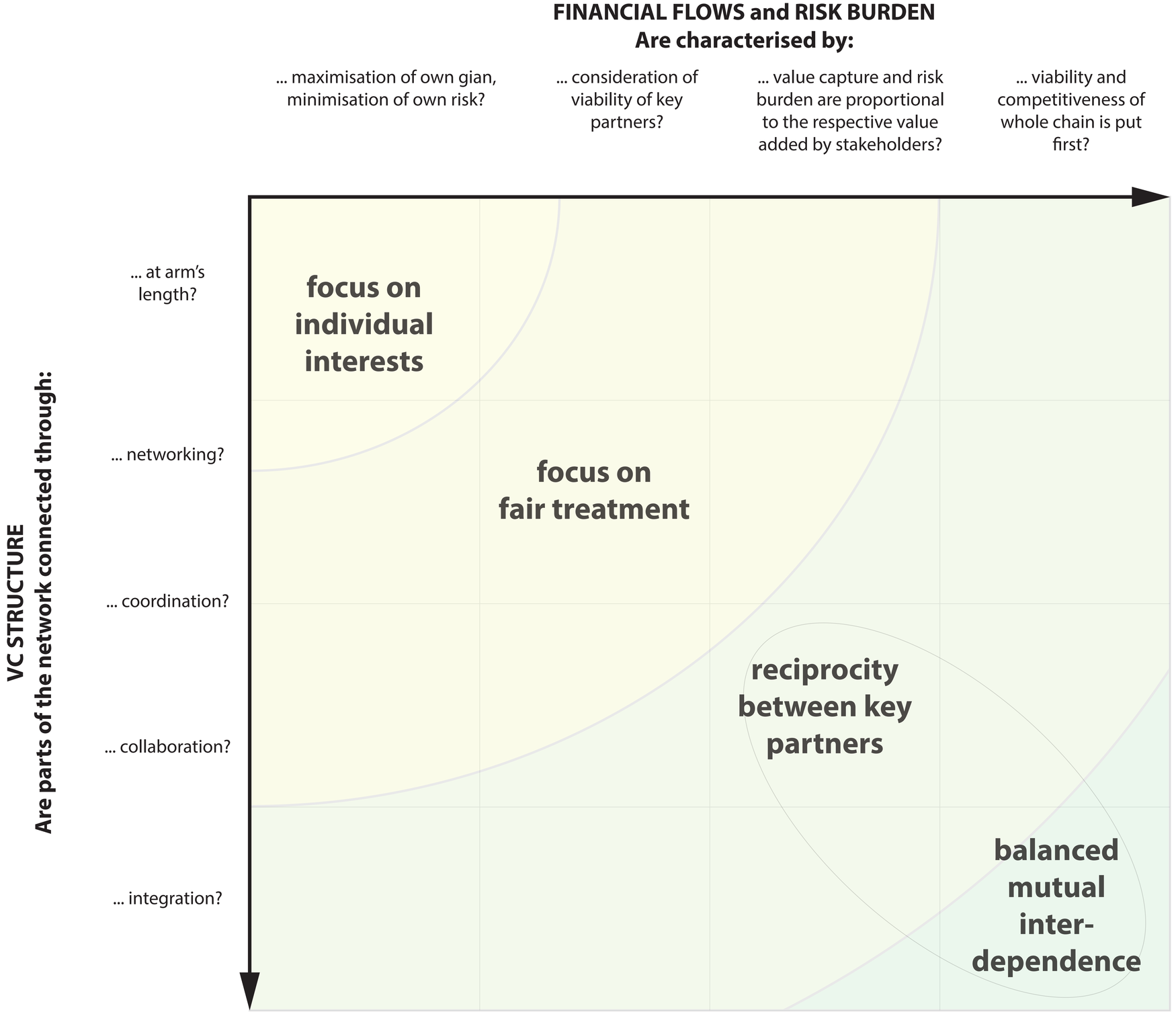
BEST PRACTICE EXPLORATION - part 5

VALUE CHAIN STRUCTURE & FINANCIAL FLOWS

How are the financial flows organised and optimised, and how does this influence the value trajectory of circular solutions and the coping with risks?



BEST PRACTICE COLLECTION

INTERNAL
to company/ project

EXTERNAL
value chain actors or others in the business ecosystem

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